

The logo for AZ GROUP, featuring the letters 'AZ' in a stylized, bold, white font on a red background, followed by the word 'GROUP' in a smaller, white, sans-serif font.

**AZ** GROUP

LEADING SOLUTIONS TO  
FINAL RESOLUTION

A close-up photograph of a complex piping system. The image shows several stainless steel pipes connected by various fittings, including elbows and tees. Some fittings are brass, and others are stainless steel. The pipes have a corrugated or ribbed texture. The background is dark, making the metallic components stand out.

# Piping-Systems

Transporting Substances from A-Z

# Our Values

- ▣ Loyalty, reliability, appreciation, tolerance and mutual respect
- ▣ Tradition, independence and family ties
- ▣ Employee responsibility, working hand in hand with a cooperative management
- ▣ Long-term commitment to our partners
- ▣ Quality and innovation, continual learning and improvement of all processes

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# Transporting Substances from A-Z

30 years of experience in piping installations, fittings and transport of natural gas components



AZ Industrietechnik 2011

When different substances need to be transported reliably from A to B, our company is the ideal contact.

We can make an offer to meet your needs for the transport and use of gaseous substances, and also for certain solid and liquid components, as well. Together with our partners, we can find solutions for various requirements in the area of piping installations.

We continually develop our products and services, based on quality-oriented criteria for our customers and clients.

▶ As a rule, our focus has been on developing long-term and sustainable cooperation with our partners. Since the beginning, in 1979, continuous development and international expansion has accompanied the development of our group.



The managing family

From the start, trading with industrial technology has been our main focus; however, in the following years, this focus has shifted more and more towards providing customer-specific solutions. Now, this concentration is by far our main business.

Today we have about 250 employees at seven sites in Europe. Although growing steadily, we have remained faithful to the values of a medium-sized family business.

As in the beginning, we still place great value on the knowledge and the performance of our employees.

► **The cooperative partnership that we maintain with our customers and suppliers is critical to our company's profile.**

- 1979 Establishment of AZ Industrietechnik (AZ Industrial Technology)

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- 1993 New locations in Weilrod and Olbernhau, Germany

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- 1996 AZ-Pokorny s.r.o., Czech Rep.

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- 1998 AZ-Profitör z.o.o., Poland

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- 2001 Construction of Plant II in Olbernhau

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- 2003 Establishment of AZ Gastechnik GmbH  
Expansion of AZ-Pokorny, Czech Rep.

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- 2005 Establishment of AZ-Flowtech Ltd., Manchester, GB  
Expansion of AZ-Pokorny

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- 2007 Construction of a new warehouse in Olbernhau  
Acquisition of Olbernhauer Metallverarbeitung GmbH (OMB) (Olbernhauer Metal Manufacture)

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- 2008 Expansion of AZ-Pokorny, Czech Rep.  
Establishment of AZ Jordan d.o.o. Slovenia

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- 2011 Establishment of AZ-Broquetas, S.L., Barcelona, Spain

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- 2011 Expansion of AZ Industrietechnik, Olbernhau

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# Solutions from A-Z

Concept and realization of specialized solutions



Planning and Development

Directly after the establishment of our company, it became very clear that the needs for individual technical solutions among our customers were extremely high.

In order to meet their requirements, we created our own independent development department – the division “Piping-Systems Installation”. From the very beginning, this division has proven to be one of the main strengths of our business.

Some of our engineers have now been working for over 30 years in the fittings industry. This valuable experience sets us apart from others and is highly appreciated by our customers.

► **The AZ Group is among the first names when it comes to the handling and transport of critical substances.**

Particularly in the field of medical and technical gases, companies rely on our know-how for conceiving and developing solutions for special requirements.



Planning and Development



The development and manufacture of high-quality fittings for conveying granular substances for ink-feed systems, as well as for general engineering and machine construction, is only a small part of what we can do.

Our company profile also includes the refinement of technical piping and hoses made from stainless steel and synthetic rubbers for use in respiratory safety applications, medical and technical engineering, and chemistry or pharmaceutical fields.

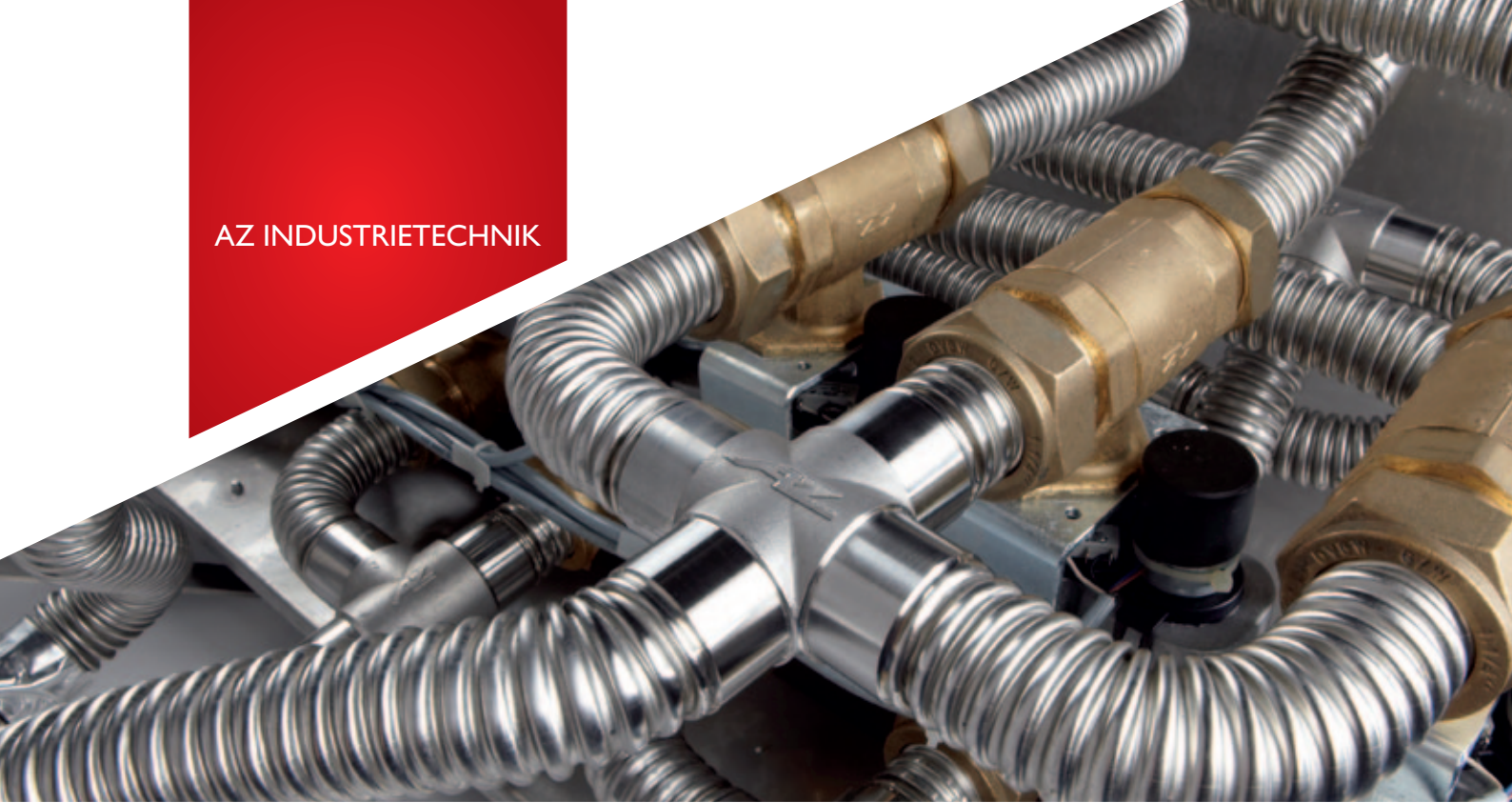
AZ products can be found in such various applications as oxygen masks, for patients in need of breathing support, as well as for the transport of highly dangerous substances, such as explosive gases.



► **One of the basic goals underlying all our projects is to demand and to actively seek an acceptable compromise between budgetary restraints and technical needs. This we typically achieve by designing new solutions based on already existing components.**

Upon getting a new order, we set up a team that focuses on finding a target-orientated solution to the task. This approach makes us an ideal partner for a financially accountable project design.





# Piping-Systems from A-Z and in between

Taking you from the solution to the system installation



AZ Industrietechnik

► Our motto is: “The right solution depends on the right piping-system!”

Our specialists in fittings and assembly work to find the right solution for you.

Our program covers cost-saving valves- and piping solutions for manual and automated procedures.

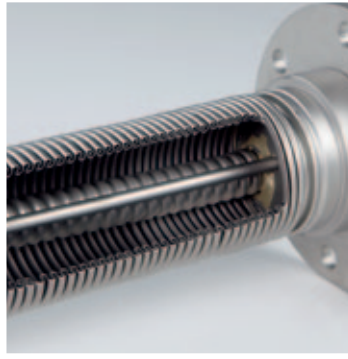
Our products can be found everywhere: in pigging, hydraulic assembly, thermo technology, gas assembly for medical devices. Also, AZ Industrietechnik can often be found behind the technology required for electronic components to interact safely with valves and piping installations.





Gas pressure of more than 500 bar? We have the right solution! We produce valves and lines which can withstand even extreme demands.

The right mixture of experience and innovation leads us reliably to our goal. The know-how of our employees is an important success factor of AZ Industrietechnik.



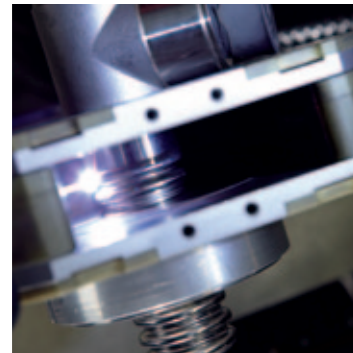
The Erzgebirge is a traditional location for metal processing. In Olbernhau, qualified experts produce high-quality components and assemblies. In addition, we actively support the development of young talents working at our locations. The plant in Saxony is a recognized training enterprise.

Our production employs multiple construction techniques including welding, soldering, gluing, screwing and plugging to produce reliable connections.

► Over years of long-term cooperation with our business partners, we have created a permanent pool of suppliers who meet our high quality standards. Our company has also been certified according to ISO 9001-2000 to have fulfilled all standards.



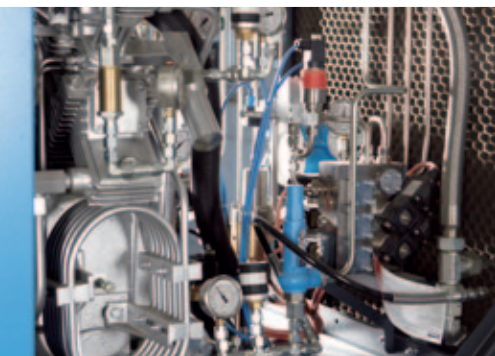
Not only do we produce direct solutions for our clients, but we also keep in mind the demands of the end customer when planning the manufacture of the product. We can fulfil the various requirements and specifications of our clients and, when desired, we can plan a seamless integration into the customer's own IT-System for better logistics.





# Gas Technology from A-Z

Applications, Fittings, Piping-Systems



► **Natural gas applications, natural gas fittings and pipelines are the three largest segments which are offered by AZ Gastechnik.**

With the high quality level and safety standards of our products, we focus principally on professional requirements, thus distinguishing ourselves from other manufacturers.

Whether for isolating valves or control valves, for gaseous or liquid substances, for overpressure or sub-pressure, AZ Gastechnik covers a wide spectrum of demands.

Our clients are at home in a vast array of different industries: chemical, gas, petro-chemical, energy, welding and cutting, medical devices, laboratories, hydraulic systems, pneumatic systems and many more fields.



Natural gas fuel station



► AZ products ensure the maximum in user safety. Our production standards exceed the current standards and guidelines for the safety of products.

Furthermore, we have fulfilled the strict certification procedures required by the Federal Institute for Materials Research and Testing (BAM). In addition, our own internal quality testing ensures reliable products and smoothly running systems from production to dispatch. Each product in the area of technology gases is tested separately for function and leakage in a "100 Percent Test".



Together with different partners in the gas industry, we have developed and improved our products for gas applications. A good example is our natural gas dryer from our British partner, "Crosslee", which we have adapted for the German market, thereby providing an unrivalled product for the domestic market.

From our founding in 2003, we have had controllers- and meter connectors in our product program. In the field of fittings, we offer a wide range of brass, steel and cast iron. AZ Gastechnik also takes care of the equipment for natural gas filling stations which are becoming more and more common.



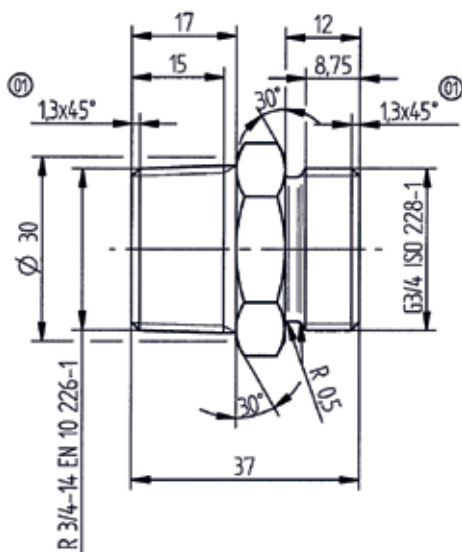


OMB



# Custom-Made Products from A-Z

Made to Measure



Our subsidiary, "OMB", in Olbernhau is able to produce special orders in small quantities according to specific customer requirements, and at market-oriented prices. The only prerequisite: the product must be made of metal. Significantly, the "M" in the company name stands for "metal manufacture".

The company belongs to the AZ-Group only since 2007, but was established in 1991. Therefore, it has accumulated more than two decades of experience in the highly competitive metal manufacturing business.

Today, OMB has 20 employees. The company focuses mainly on machining, preferably in the manufacturing of finished and ready-for-mounting cast parts, forged, as well as precision-turned and milled parts.



## Framework of possibilities

- CNC-turning to d 700 × 1500 mm
- CNC-milling to d 650 × 650 × 1500 mm
- Automatic-turning to d 60 mm
- Thread rolls and thread-whirling

✔ Our suppliers are, without exception, renowned international companies.

Medical devices, general mechanical engineering, technical gases, steel construction and automotive industry: these are the most important fields of OMB.

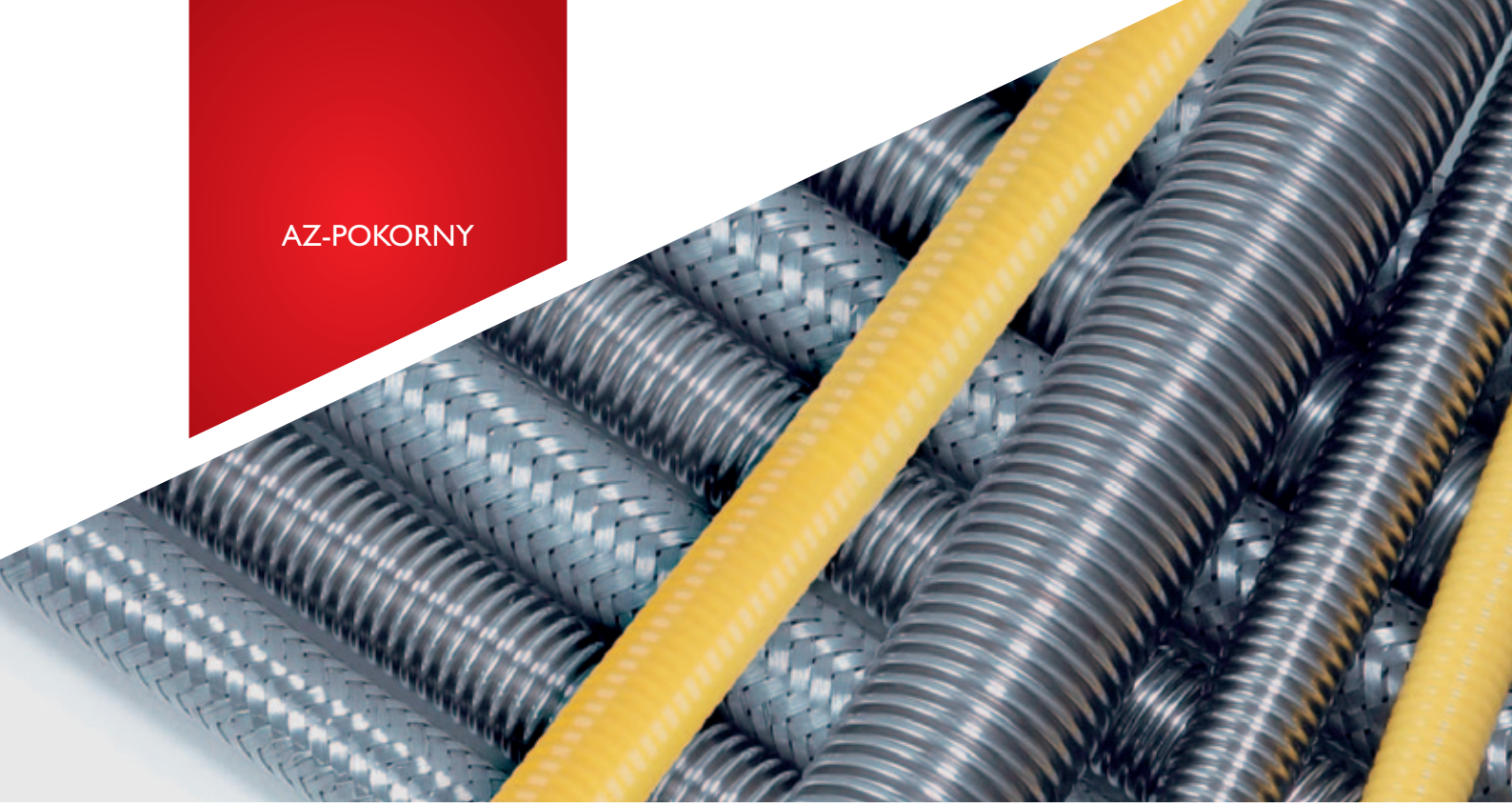
Working together with our customer using 3D-CAD-data, we can optimize existing constructions to create a simple and low price manufacturing process. Upon request, whole assemblies or single units can be completely planned and produced within an acceptable timeframe.

✔ The OMB plant in Olbernhau has modern CNC-Lathe and CNC-Machining Centres on hand.

OMB processes all materials to the highest strength classes. Any type of heat- and surface treatment can be fulfilled. OMB customers can rely on constant quality. Not only our production, but also all our measuring and testing equipment are maintained at a high standard using the latest technology available.



AZ-POKORNY



# Supply from A-Z

Corrugated pipes and hoses to meet all needs



AZ-Pokorny

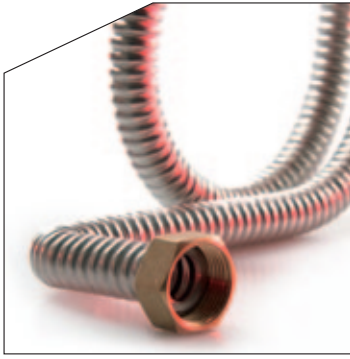
► If our valves are the “traffic controllers” of our system, ensuring the correct transport of various substances, the hoses and pipes produced by AZ-Pokorny are, in correlation, our road.

Our company in the Czech Republic produces corrugated, stainless steel hoses and pipes

for different purposes. Either encased with woven wire or plastic coated, AZ-Pokorny can supply the appropriate hose for almost any application.

We can supply the corrugated hoses for the distribution of gas when natural gases and technical/industrial gases are being used. Additionally, our products are employed in the new energy technology.





Insulated piping from AZ-Pokorny is often included in energy efficient, state-funded, solar-thermal systems. This represents a continually growing market segment.



We supply piping which is tailor-made to fit the system design of our customer and is made for continual use at temperatures over 200° C. We also produce and install heat exchangers for different applications and customers throughout Europe.



A team of engineers is always available for customers when more complex tasks arise. Individually customized measurements and special materials for the exact purpose can be developed, manufactured and supplied in a timely manner. Thus, individual solutions and cost-effective production come from a single, reliable source.



# A-Z: Within Europe – Without Borders

Locations and Sales Offices of the AZ-Group

▼ Europe transcends borders. However, in order to offer optimal service, it is still an advantage to be represented locally. Our regional sales and service offices at seven locations in Europe are responsible primarily for local customers

## Germany

Since 1993, service and sales in Germany have been concentrated at the sites in Weilrod for Rhein-Main region and Olbernhau in the Erzgebirge. In 2001, a second plant was built in Olbernhau, followed by a new warehouse in 2008.

In the same year, the Olbernhauer Metal Manufacturing was acquired at this location. The company specializes in the production of customized designs and prototypes. The Olbernhau site was expanded in 2011.

## Great Britain

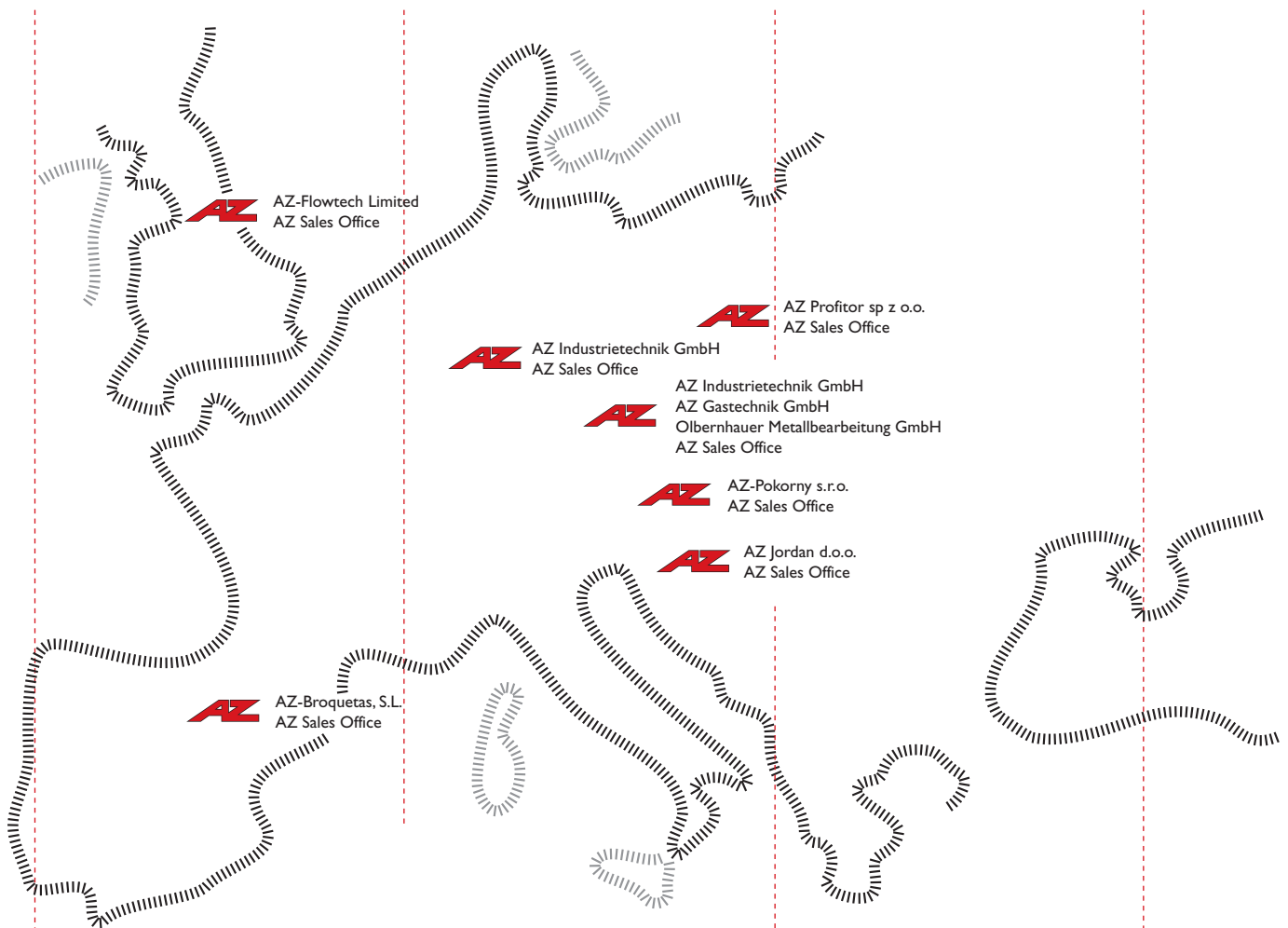
AZ-Flowtech Ltd. is located near Manchester. The emphasis at the English site is on medical, security and energy technologies. Customized designs are produced directly on site. AZ-Flowtech Ltd. serves our customers in Great Britain and Ireland. They also have full access to all available resources of the complete AZ Group.

## Czech Republic

AZ-Pokorny s.r.o. is the first choice for requests from customers in eastern and southern Europe. From our Czech location, we deliver directly to Russia, Belarus, Ukraine, Poland, the Baltic states, as well as to other nations.

## Slovenia

AZ Jordan d.o.o. is located near Ljubljana. Since 2008, clients have been served throughout southern Europe and the United Arab Emirates by AZ Jordan d.o.o. The main focus of this sales office is the sale and distribution of corrugated hoses and piping. In addition, special fittings and pipe systems are also available from the office in Slovenia.



## Spain

Since 2011, the AZ Group is also represented in Spain: AZ-Broquetas S.L., located near Barcelona. Our sales office here serves the national solar- and heating industry. Our main products / focus are our corrugated hoses and piping as well as manufactured system components. At our Spanish office, we process inquiries from the whole Iberian Peninsula and from northern Africa.

## Poland

The AZ Group has been represented in Poland since 1998. The entire AZ product range in corrugated hoses and tubes is available at this site. Our own warehouse ensures delivery at short notice. In addition, our Polish location has its own quality assurance department as well as a pick-up service.







## **Quality**

Quality assurance plays an important role in our company, demonstrated by the fact that all our sites are certified in accordance with DIN ISO standards. Training and continued education of our employees are actively encouraged. All products leaving our house are completely tested by our employees, some of whom have decades of experience in the field of transporting sensitive gases and other substances.



LEADING SOLUTIONS TO  
FINAL RESOLUTION

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